Tourism for All.

SENZA LIMITI

ProfiloSmart

Profilo Smart System

We design and manufacture
Universal Solutions for Hospitality

- Quick Return on Investment
- Exclusive Patented Solution
- Made in Italy

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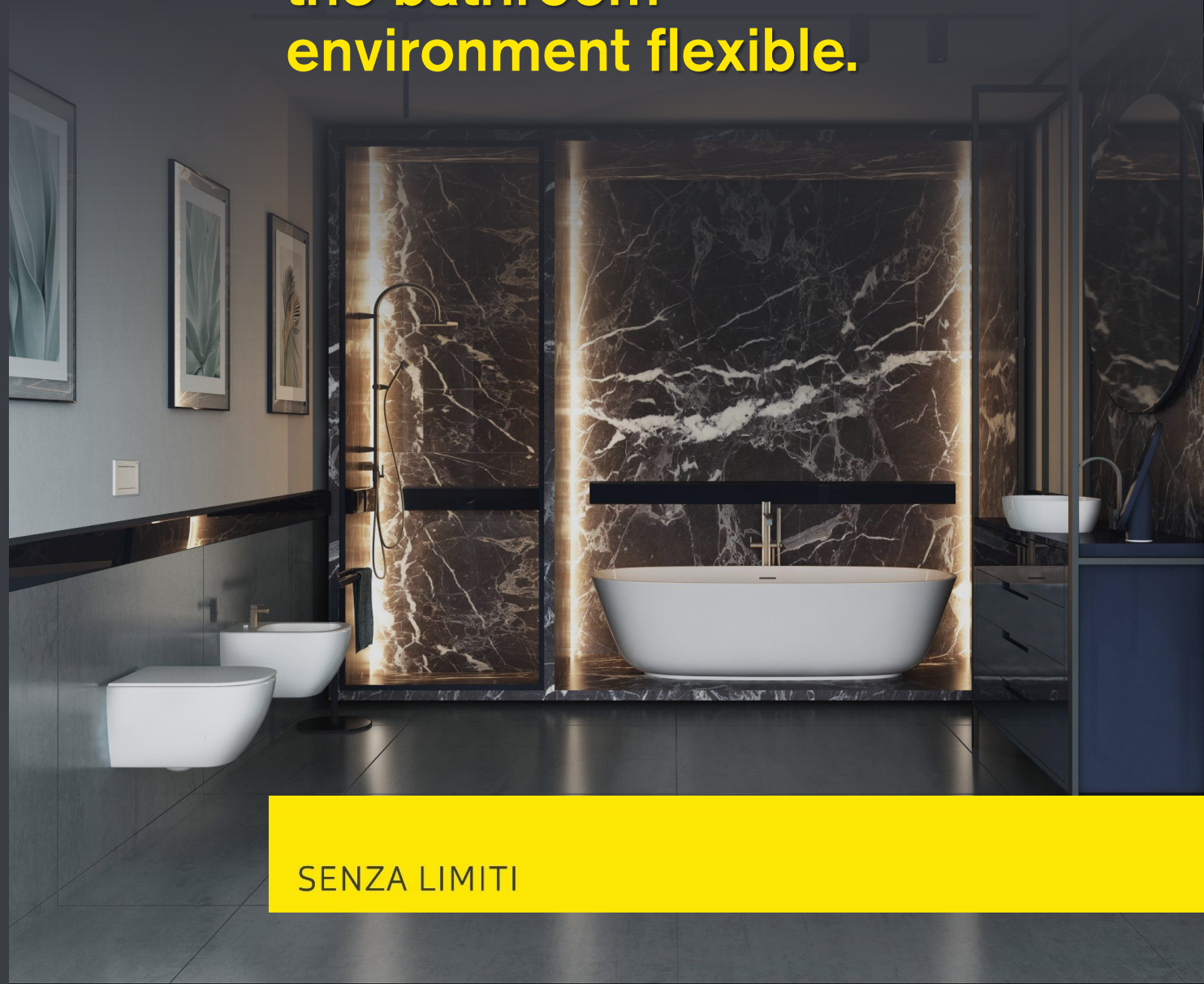
Designed to make the bathroom environment flexible.



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Universal Design

Welcome to a world where **aesthetics** and **functionality** are equally important.

Vs.

Any Standard Design

Standard accessible designs **limit** the occupancy of the room and **compromise** hotel aesthetics.

Track and Cover System

How Does It Work:

The Track is an aluminium profile upon which you can attach, move, adjust and easily remove bathroom accessories.

Allows flexibility throughout the bathroom.

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Track and Cover System

Unlimited colour palettes and beautiful accessories offer endless **design** possibilities for **superior** environments and **customer care.**

01. It is flexible

02. It is adaptable

03. It is customizable

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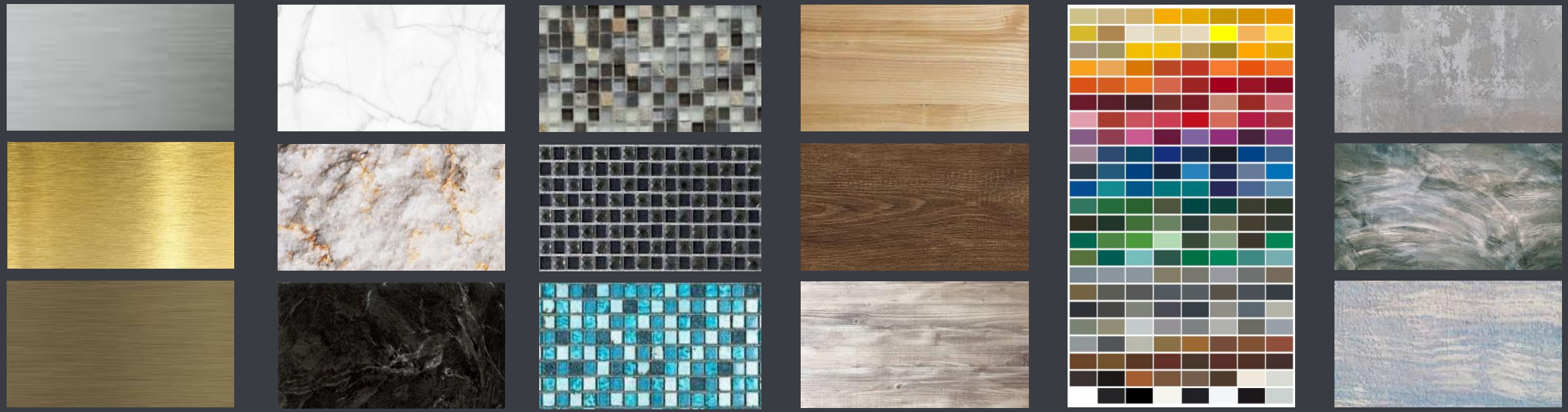
Track and Cover Customization

To perfect match with the design of the bathroom.
Endless finishing possibilities such as film, sublimation, coating and varnishing in any colour and material.

ANODIZATION | MARBLE | MOSAIC | WOOD | RAL COLOURS | CEMENT



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Track and Cover Customization

Profilo Smart seamlessly blends in into any environment.

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Payback

- ⇧ Sell the accessible room as standard
- ⇧ Maximize hotel occupancy
- ⇧ Leads to increased revenue and RevPAR

Measurable return on investment

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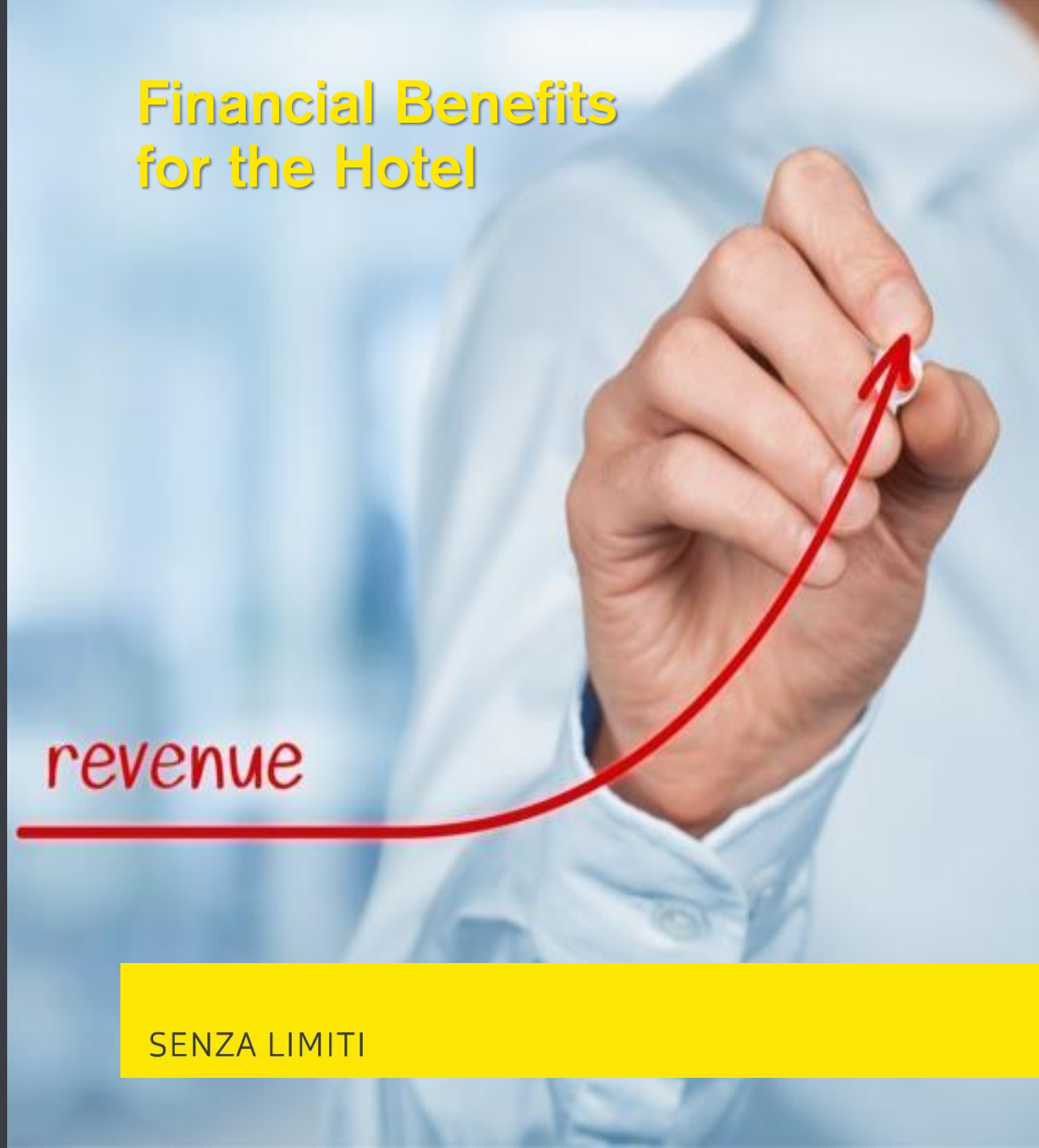

Universal bathroom solution

Designed to disappear

TOILET AREA

SHOWER AREA

ProfiloSmart

SENZA LIMITI

Comfort bathroom solution

Designed to disappear

TOILET AREA

SHOWER AREA

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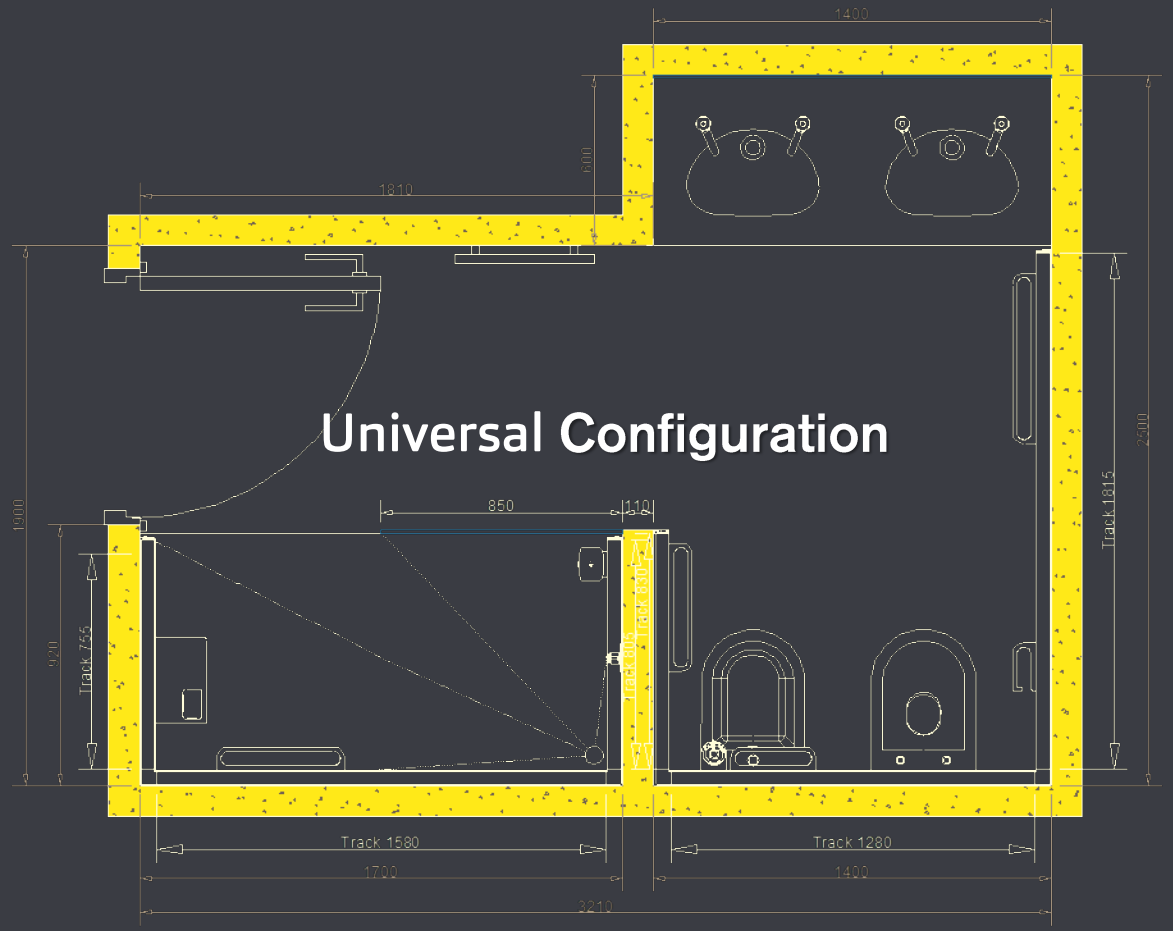
Payback example



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Profilo Smart Universal Solution

1 Track & Cover fix on the walls:

- ✓ Track & Cover - 770 cm
  Marble finishing for Cover - 770 cm

2 Removable accessories for the Track:

- ✓ Towel holders mix sizes - 4 pieces
- ✓ Toilet paper holder - 1 piece
- ✓ Bidet soap dispenser holder - 1 piece
- ✓ Shower soap holder - 1 piece

3 Removable 'Comfort accessories' for the Track:

- ✓ Toilet arm support height adj. - 2 pieces
- ✓ Toilet paper holder for arm support - 1 piece
- ✓ Shower Seat height adjustable - 1 piece

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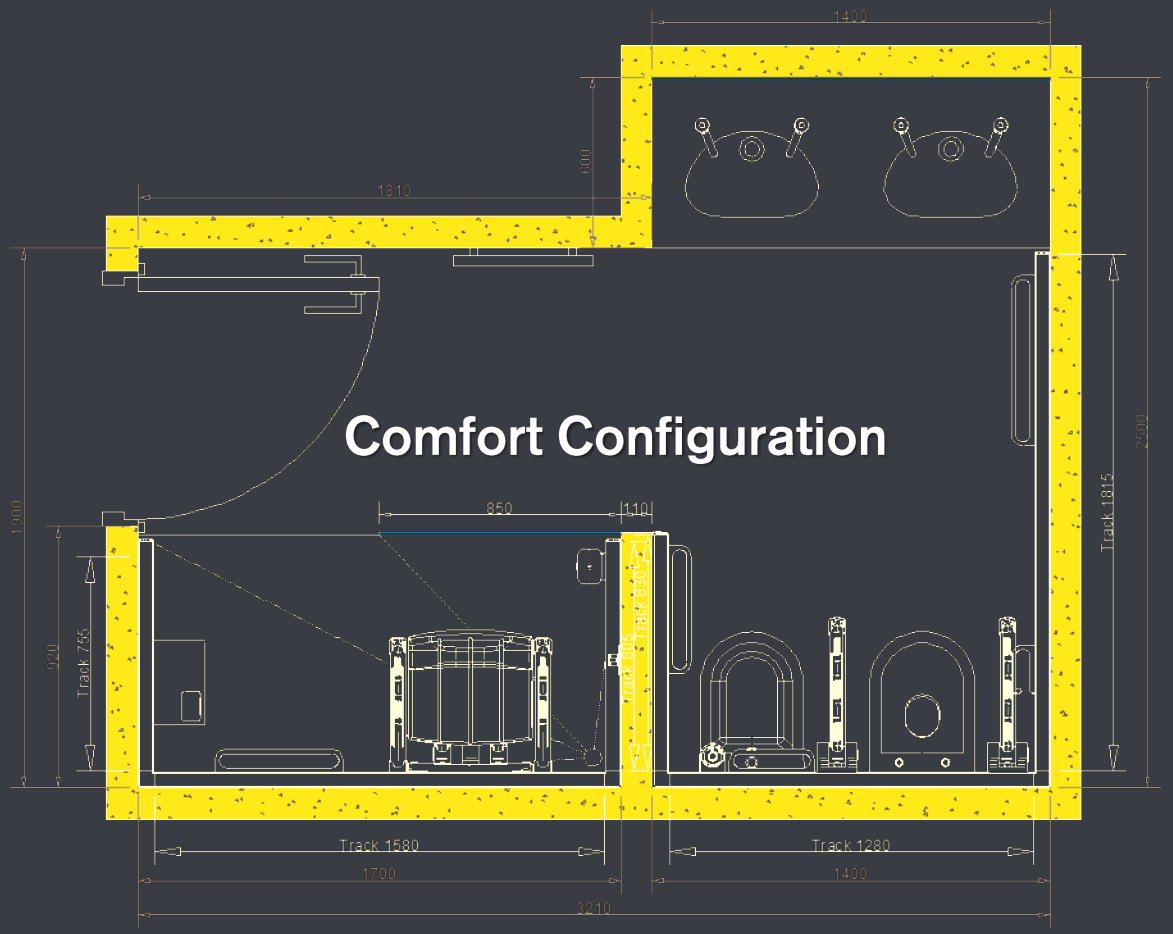
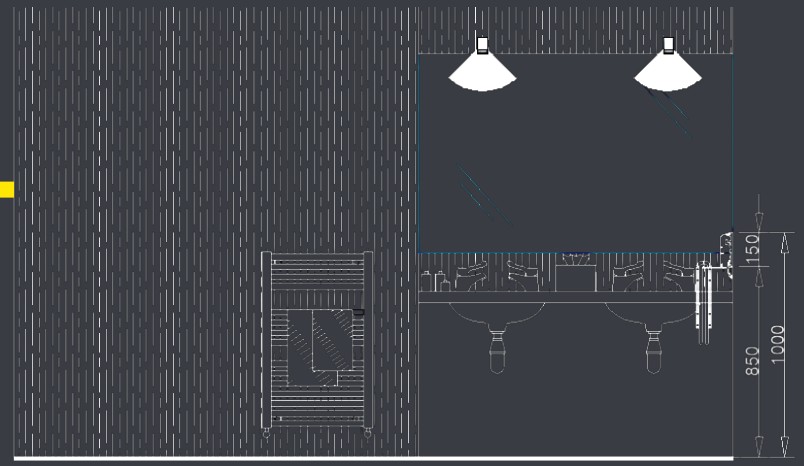
Payback example



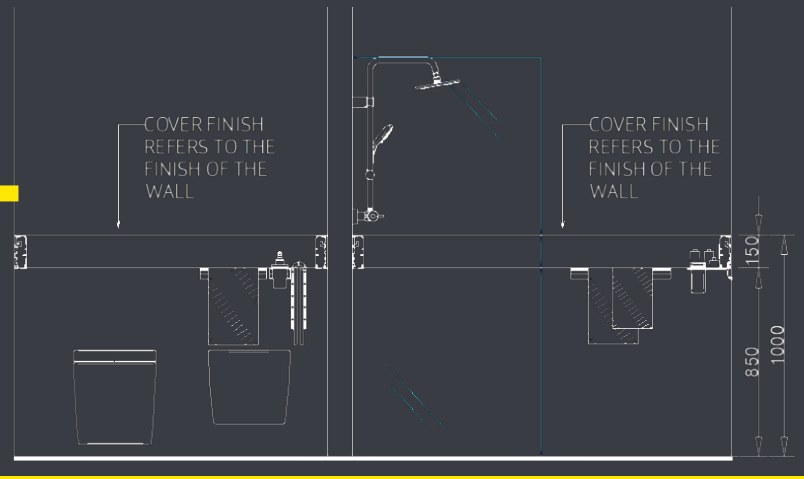
Washbasin

Elevation



Toilet & Shower

Elevation



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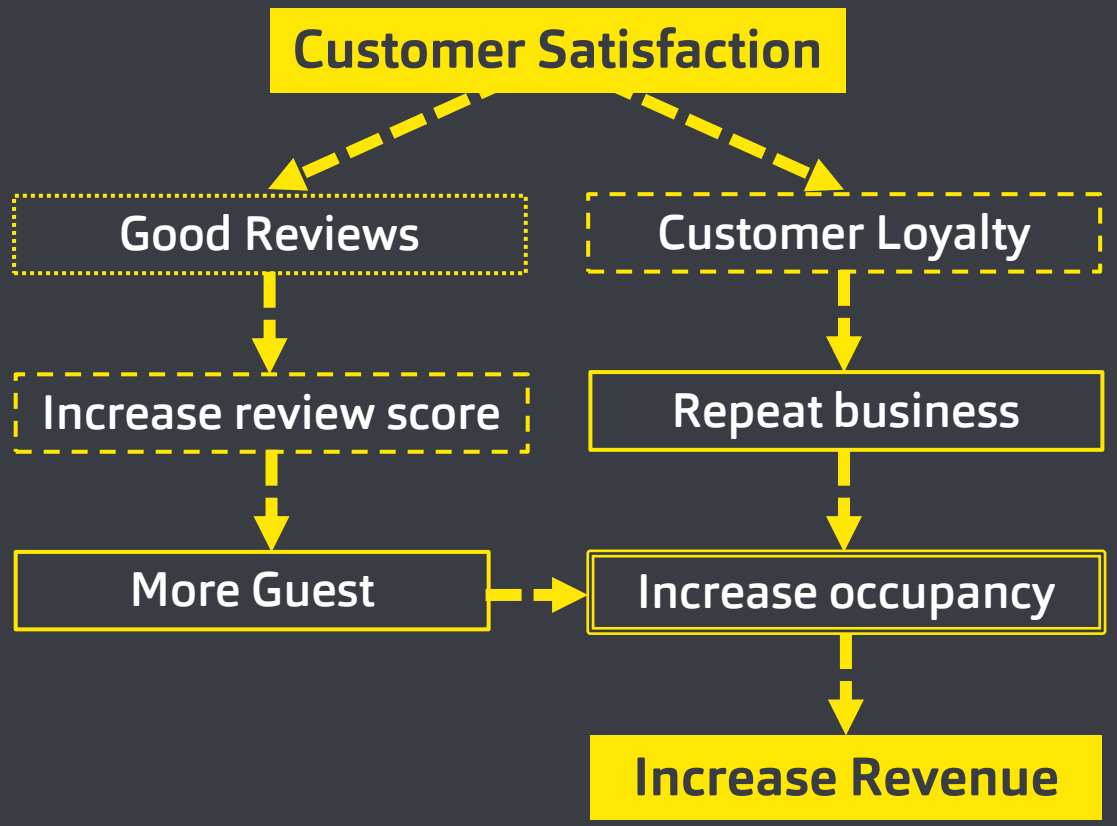
Payback example

Intangible benefits



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★★★★★

Example of 5 Stars Hotel

Tangible benefits

N Rooms	Profilo Smart Solutions	Price
1	Universal Configuration	€ 2,400
1	Comfort accessories set	€ 2,100

N Rooms	Profilo Smart Solutions	Payback
5	Universal Configuration	92 DAYS
2	Comfort accessories set	
10	Universal Configuration	86 DAYS
3	Comfort accessories set	
20	Universal Configuration	80 DAYS
4	Comfort accessories set	

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Calculate your Payback

Payment example

Profilo Smart Universal Solution

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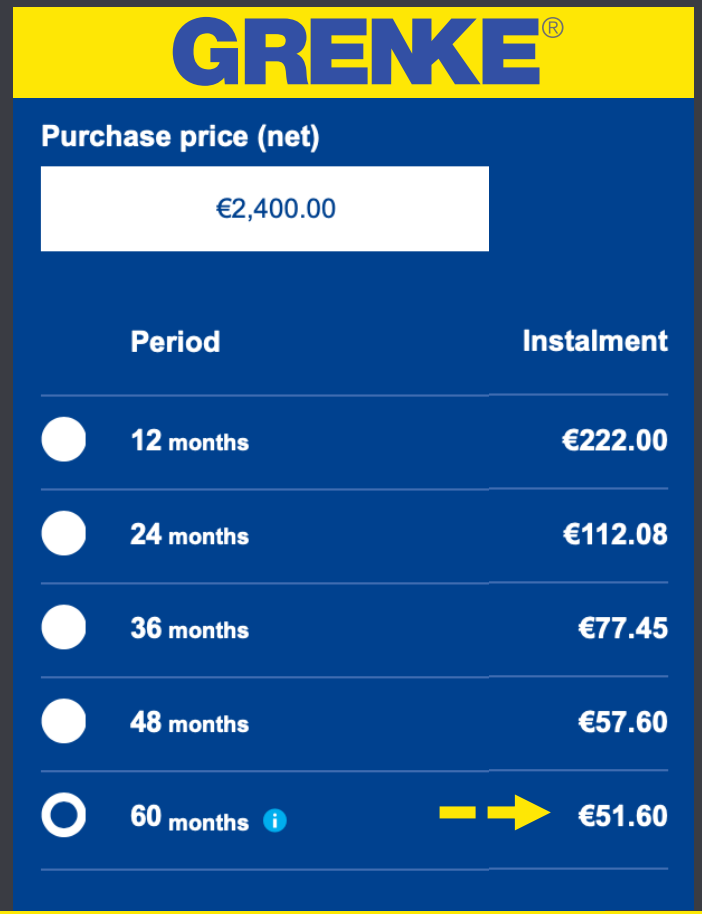

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Payment example

Profilo Smart Universal Solution

Removable 'Comfort accessories' for the Track:

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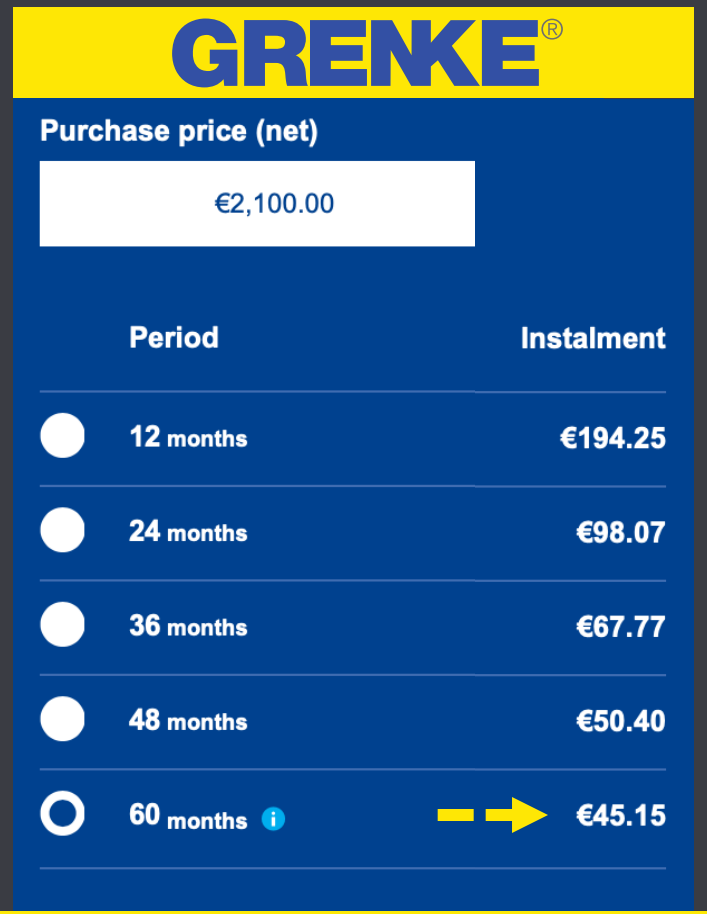

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Senior Tourism

A flexible bathroom environment to enhance the guest experience.

A perfect solution where everyone feels welcome.

It creates a better rating for the hotel and an increase in revenue.

★★★★★

NEW TARGET GROUP

Population aged 65 and above (% of total):

	2000	2020	2040	2060
Denmark	14.9%	20.4%	26.4%	29.5%
France	16.0%	20.9%	27.9%	31.1%
Germany	16.5%	22.3%	32.0%	36.6%
Greece	16.4%	21.3%	33.1%	41.1%
Ireland	10.6%	15.1%	23.7%	29.2%
Italy	18.2%	24.1%	35.6%	38.4%
Netherlands	13.6%	20.1%	29.4%	33.0%
Spain	16.7%	20.6%	34.2%	40.5%
Sweden	17.3%	20.5%	25.5%	30.3%
UK & NI	15.9%	19.1%	25.9%	30.8%

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Some of our clients…

Why Choose Profilo Smart?

- Enhance the guest experience
- Superior functionality
- Flawless elegant design
- Avoid compromise
- **Measurable return on investment**

ProfiloSmart

“The Universal Solution for customer satisfaction and loyalty”

“A flexible environment is a Smart one”

“All guests can at last enjoy a finely designed bathroom”

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5 YEARS GUARANTEE

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V4A village for all

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